

Account Number: 75977 Contract: 6308
Account Name: REGIONAL REPS/JOHNSON FOR SENA

Air Dates: 10/26/16-10/31/16
Salesperson: POLITICAL
Account Telephone:

REGIONAL REPS
6505 ROCKSIDE ROAD
SUITE 200
CLEVELAND OH 44131

Line	Line Identifier																
A	60s	6a-10a	\$13														
B	60s	10a-3p	\$13														
C	60s	3p-7p	\$17														

Date Range	Dayparting	Len	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	WeeksOn	WkUnit	TotlUnit	TotalAmt
A 10/27/16-10/28/16	6:00a-10:00a	60s	\$12.75/spt			-	2	2	-	-	All	4	4	\$51.00
A 10/31/16-10/31/16	6:00a-10:00a	60s	\$12.75/spt	3							All	3	3	\$38.25
B 10/27/16-10/28/16	10:00a- 3:00p	60s	\$12.75/spt			-	2	2	-	-	All	4	4	\$51.00
B 10/31/16-10/31/16	10:00a- 3:00p	60s	\$12.75/spt	3							All	3	3	\$38.25
C 10/27/16-10/28/16	3:00p- 7:00p	60s	\$17.00/spt			-	2	2	-	-	All	4	4	\$68.00
C 10/31/16-10/31/16	3:00p- 7:00p	60s	\$17.00/spt	3							All	3	3	\$51.00

CONTRACT TOTAL:	\$297.50	21 Units
Minus 30.00% commission:	-\$89.25	
NET AMOUNT DUE:	\$208.25	

Month	Units	Total	Commission	Net	Month	Units	Total	Commission	Net
Oct16	12	\$170.00	-51.00	\$119.00	Nov16	9	\$127.50	-38.25	\$89.25

New Order

Media: Radio	Market: Milwaukee, WI	Vendor: WCLB AM #10308	Billing To: Regional Reps
Client: JOHNSON FOR SENATE	Demo: Adults 50+		6505 Rockside Road
Product: 10/26 - 10/31/2016	Separation: 30		Suite 200
CPE: JOHNS/RADIO/2016	Flight Start: 10/24/16	AE: Debbie Spencer	Cleveland OH 44131
Description: Regional Reps Order #: 40206	Flight End: 11/6/16	Phone:	
Rep: Regional Reps	Sales Office: Columbus	Fax:	
Version: 1	Survey:		
Comments: All Rates Quoted Are Gross ***** NO COMMENTS FOR THIS ADVERTISER *****			

Line No	Daypart (Program)	Daypart Code	Gross C/T	Dur	10/24	10/31	Total Spots	Adults 50+ RTG	CPP
1	WTHF 6:00A-10:00A	AM A	\$12.75	C 60	4	0	4		
Comments:									
2	WTHF 10:00A-3:00P	MD B	\$12.75	C 60	4	0	4		
Comments:									
3	WTHF 3:00P-7:00P	PM C	\$17.00	C 60	4	0	4		
Comments:									
4	M 6:00A-10:00A	AM A	\$12.75	C 60	0	3	3		
Comments:									
5	M 10:00A-3:00P	MD B	\$12.75	C 60	0	3	3		
Comments:									
6	M 3:00P-7:00P	PM C	\$17.00	C 60	0	3	3		
Comments:									
Total Spots:							12	9	
Total GRP/GIMP(000):							0.0	0.0	
Month	Cash\$-Spots	Trade\$-Spots	Total\$-Spots						
10/2016	\$170.00 - 12	\$0.00 - 0	\$170.00 - 12						
11/2016	\$127.50 - 9	\$0.00 - 0	\$127.50 - 9						
Total Gross Cost:							\$297.50	Total Gross CPP:	
Total Net Cost:							\$252.88	Total Net CPP:	

#10308 Over Review
#10308 Schedule

Disclaimer: STATION ACKNOWLEDGES REGIONAL REPS CORP IS ACTING AS STATIONS SALES REPRESENTATIVE FOR THIS ORDER AND THAT ADVERTISER/AGENCY IS RESPONSIBLE FOR PAYMENT. REGIONAL REPS CORP. DOES NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT, SCHEDULING AND COMPLETION OF PURCHASE OF ADVERTISING. ANY ORDER FOR ADVERTISING THAT INCLUDES ANY SUCH RESTRICTION WILL NOT BE ACCEPTED.

Account Number: 75977 Contract: 11809
Account Name: REGIONAL REPS/JOHNSON FOR SENA

Air Dates: 10/27/16-10/31/16
Salesperson: POLITICAL
Account Telephone:
Description: 40206 JOHNSON FOR SEN
Co-op: NATL AGENCY

REGIONAL REPS
6505 ROCKSIDE ROAD
SUITE 200
CLEVELAND OH 44131

Line Line Identifier
A 60s 6a-10a \$25
B 60s 10a-3p \$22
C 60s 3p-7p \$24

Date Range	Dayparting	Len	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	WeeksOn	WkUnit	TotlUnit	TotalAmt
A 10/27/16-10/28/16	6:00a-10:00a	60s	\$25.00/spt				2	2	-	-	All	4	4	\$100.00
A 10/31/16-10/31/16	6:00a-10:00a	60s	\$25.00/spt	3							All	3	3	\$75.00
B 10/27/16-10/28/16	10:00a- 3:00p	60s	\$22.00/spt				2	2	-	-	All	4	4	\$88.00
B 10/31/16-10/31/16	10:00a- 3:00p	60s	\$22.00/spt	3							All	3	3	\$66.00
C 10/27/16-10/28/16	3:00p- 7:00p	60s	\$24.00/spt				2	2	-	-	All	4	4	\$96.00
C 10/31/16-10/31/16	3:00p- 7:00p	60s	\$24.00/spt	3							All	3	3	\$72.00

CONTRACT TOTAL: \$497.00 21 Units
Minus 30.00% commission: -\$149.10
NET AMOUNT DUE: \$347.90

Month	Units	Total	Commission	Net	Month	Units	Total	Commission	Net
Oct16	12	\$284.00	-85.20	\$198.80	Nov16	9	\$213.00	-63.90	\$149.10

New Order

Media: Radio	Market: Green Bay-Appleton, WI	Vendor: WFON FM	Billing To: Regional Reps
Client: JOHNSON FOR SENATE	Demo: Adults 50+	AE: Debbie Spencer	6505 Rockside Road
Product: 10/26 - 10/31/2016	Separation: 30	Phone:	Suite 200
CPE: JOHNS/RADIO/2016	Flight Start: 10/24/16	Fax:	Cleveland OH 44131
Description: Regional Reps Order #: 40206	Flight End: 11/6/16	Phone:	
Rep: Regional Reps	Sales Office: Columbus	Fax:	
Version: 1	Survey:		

Comments: All Rates Quoted Are Gross ***** NO COMMENTS FOR THIS ADVERTISER *****

Line No	Daypart (Program)	Daypart Code	Gross C/T	Dur	10/24	10/31	Total Spots	Adults 50+ RTG	CPP
1	WThF 6:00A-10:00A	AM	\$25.00	C 60	4	0	4		
Comments:									
2	WThF 10:00A-3:00P	MD	\$22.00	C 60	4	0	4		
Comments:									
3	WThF 3:00P-7:00P	PM	\$24.00	C 60	4	0	4		
Comments:									
4	M 6:00A-10:00A	AM	\$25.00	C 60	0	3	3		
Comments:									
5	M 10:00A-3:00P	MD	\$22.00	C 60	0	3	3		
Comments:									
6	M 3:00P-7:00P	PM	\$24.00	C 60	0	3	3		
Comments:									
Total Spots:							12	9	
Total GRP/GIMP(000):							0.0	0.0	
Month	Cash\$-Spots	Trade\$-Spots	Total\$-Spots						
10/2016	\$284.00 - 12	\$0.00 - 0	\$284.00 - 12						
11/2016	\$213.00 - 9	\$0.00 - 0	\$213.00 - 9						
Total Gross Cost:							\$497.00		
Total Net Cost:							\$422.45		
							Total Gross CPP:	\$0.00	
							Total Net CPP:	\$0.00	

Disclaimer:

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Account Number: 75977 Contract: 11613
Account Name: REGIONAL REPS/JOHNSON FOR SENA

Air Dates: 10/27/16-10/31/16
Salesperson: POLITICAL
Account Telephone:
Description: 40206 JOHNSON FOR SEN
Co-op: NATL AGENCY

REGIONAL REPS
6505 ROCKSIDE ROAD
SUITE 200
CLEVELAND OH 44131

Line	Line Identifier														
A	60s 6a-10a \$25														
B	60s 10a-3p \$22														
C	60s 3p-7p \$24														

Date Range	Dayparting	Len	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	WeeksOn	WkUnit	TotlUnit	TotalAmt
A 10/27/16-10/28/16	6:00a-10:00a	60s	\$25.00/spt				2*	2	-	-	All	4	4	\$100.00
A 10/31/16-10/31/16	6:00a-10:00a	60s	\$25.00/spt	3							All	3	3	\$75.00
B 10/27/16-10/28/16	10:00a- 3:00p	60s	\$22.00/spt				2*	2	-	-	All	4	4	\$88.00
B 10/31/16-10/31/16	10:00a- 3:00p	60s	\$22.00/spt	3							All	3	3	\$66.00
C 10/27/16-10/28/16	3:00p- 7:00p	60s	\$24.00/spt				2*	2	-	-	All	4	4	\$96.00
C 10/31/16-10/31/16	3:00p- 7:00p	60s	\$24.00/spt	3							All	3	3	\$72.00

* - indicates a bumped spot on this date has not yet been rescheduled

CONTRACT TOTAL: \$497.00 21 Units
Minus 30.00% commission: -\$149.10
NET AMOUNT DUE: \$347.90

Month	Units	Total	Commission	Net	Month	Units	Total	Commission	Net
Oct16	12	\$284.00	-85.20	\$198.80	Nov16	9	\$213.00	-63.90	\$149.10

New Order

Media: Radio	Market: Green Bay-Appleton, WI	Vendor: KFIZ AM	Billing To: Regional Reps
Client: JOHNSON FOR SENATE	Demo: Adults 50+	AE: Debbie Spencer	6505 Rockside Road
Product: 10/26 - 10/31/2016	Separation: 30	Phone:	Suite 200
CPE: JOHNS/RADIO/2016	Flight Start: 10/24/16	Fax:	Cleveland OH 44131
Description: Regional Reps Order #: 40206	Flight End: 11/6/16	Phone:	
Rep: Regional Reps	Sales Office: Columbus	Fax:	
Version: 1	Survey:		

Comments: All Rates Quoted Are Gross ***** NO COMMENTS FOR THIS ADVERTISER *****

Line No	Daypart (Program)	Daypart Code	Gross C/T	Dur	10/24	10/31	Total Spots	Adults 50+ RTG	CPP
1	WThF 6:00A-10:00A	AM A	\$25.00	C 60	4	0	4		
Comments:									
2	WThF 10:00A-3:00P	MD B	\$22.00	C 60	4	0	4		
Comments:									
3	WThF 3:00P-7:00P	PM	\$24.00	C 60	4	0	4		
Comments:									
4	M 6:00A-10:00A	AM A	\$25.00	C 60	0	3	3		
Comments:									
5	M 10:00A-3:00P	MD B	\$22.00	C 60	0	3	3		
Comments:									
6	M 3:00P-7:00P	PM	\$24.00	C 60	0	3	3		
Comments:									
Total Spots:							12	9	
Total GRP/GIMP(000):							0.0	0.0	
Month	Cash\$-Spots	Trade\$-Spots	Total\$-Spots						
10/2016	\$284.00 - 12	\$0.00 - 0	\$284.00 - 12						
11/2016	\$213.00 - 9	\$0.00 - 0	\$213.00 - 9						
Total Gross Cost:							\$497.00		
Total Net Cost:							\$422.45		
							Total Gross CPP:	\$0.00	
							Total Net CPP:	\$0.00	

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